



## Position Announcement: RISE [REDACTED] Executive Director

### Organization Description:

Resources for Indispensable Schools and Educators (RISE) is an award-winning national nonprofit organization that creates lasting partnerships with K-12 public schools serving low-income communities and helps them attract and retain experienced, talented teachers so all students can achieve at high levels. By administering a Teaching Conditions Survey at Partner Schools, RISE provides principals and teacher leaders with the data needed to strengthen work environments and become both highly achieving and highly sustainable. At the same time, through the RISE Network, the organization makes this data available to a selective group of job-seeking teachers who have demonstrated success and commitment to helping all students achieve at high levels. This innovation creates a transparent marketplace where teachers can make an informed decision about whether a school is the right fit and principals have a powerful incentive to improve. Currently serving nearly 100 Partner Schools and more than 1,000 teachers between San Francisco Bay Area, Los Angeles, New York City and Chicago, RISE has ambitious plans for continued growth and impact. Please visit [www.RISEnetwork.org](http://www.RISEnetwork.org) for more information.

### Position Description:

RISE is seeking a dynamic Executive Director for its [REDACTED] program. The Executive Director will serve as the primary leader, external champion, and internal manager for RISE - [REDACTED]. While managing programming and relationships with each RISE Partner School, the Executive Director will have full responsibility, accountability, and authority for RISE's programmatic performance and success and will report to the National Chief Operating Officer.

### Responsibilities:

- Create and update RISE's long term strategic plan, operating plan and appropriate objectives and benchmarks for success in [REDACTED].
- In cooperation with the Chief Operating Officer, develop and maintain program budget that supports this strategic plan.
- Lead and manage regional fundraising efforts with the assistance of national staff, building philanthropic support through cultivation of local foundations, corporate donors, and private individuals.
- Maintain successful relationships with existing Partner Schools by providing exceptional service, building relationships with key leaders and conducting as many as 150 direct school visits a year.
- Conduct outreach to potential Partner Schools and serve as ambassador and first line of contact for all administrators and teacher leaders.

- Conduct outreach to teachers who might benefit from RISE's offering – either by nominating their school to become a RISE Partner, or by becoming an Active Job Seeker on RISE to find a position in a RISE Partner School.
- Conduct Active Job Seeker phone calls that ensure quality control and that job seekers understand the value of the RISE Network.
- As primary spokesperson, articulate RISE's mission to diverse stakeholder groups, building brand awareness and positioning RISE as an effective partner to schools and teachers.
- Lead all program quality improvement efforts and participate in quarterly and annual planning activities in order to continually assess and enhance RISE's value to Partner Schools.
- Participate as a team member in the support and training of peer Regional Executive Directors.
- Participate as a leader and team member as required in the development of systems and marketing materials used by RISE nationally.

### **Qualifications**

- Strong understanding of and passion for the RISE mission.
- Entrepreneurial approach to program growth that combines individual initiative and teamwork.
- Significant experience in leadership or staff development in a K-12 school environment.
- Knowledge of urban public school districts or leading charter school networks, especially those operating in                     .
- Ability to multi-task and manage a large volume of individual relationships and organizational partnerships.
- Substantial fundraising experience (donor cultivation, maintenance, grant writing, etc.).
- Understanding of the application of data and analytic methods to school environments.
- Strong presentation and group facilitation skills.
- Exceptional verbal and written communication skills.
- Proficiency in Microsoft Office applications; experience working with a CRM system such as Salesforce is a plus.

### **Compensation:**

Salary is commensurate with experience. In order to attract highly qualified candidates, RISE offers a competitive benefits package, including base salary, performance based bonus, benefits and professional development opportunities.

### **Next Steps:**

Please email a resume and thoughtful cover letter, outlining how your skills and experience meet the qualifications of the position and stating how you heard about this opportunity, both in Word format, to Temp Keller at [RISE@cgcareers.org](mailto:RISE@cgcareers.org), subject line "                     Executive Director." Applications will be reviewed on a rolling basis.

*RISE is an equal opportunity employer. Diversity candidates are strongly encouraged to apply.*

### **About Commongood Careers:**

RISE has partnered with Commongood Careers to conduct the search for a Bay Area Executive Director. Commongood Careers ([www.cgcareers.org](http://www.cgcareers.org)) is a nonprofit search service that

connects talented individuals to organizations that are dedicated to creating positive social change. Founded and staffed by nonprofit professionals, CommonGood Careers offers personalized, engaged services to jobseekers and organizations throughout the hiring process, as well as access to a wealth of knowledge about nonprofit careers.